

# Overview on Egypt's Advancements along the Progression Pathway for Private Sector Engagement



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# The pathway for a successful engagement depends on building a foundation for a long lasting partnerships before embarking on implementation

#### Formulate Strategy

- Formulate policies defining role of public sector for strategic health policy goals.
- Align role of private sector with the strategic health policy goals
- Understand typology of private sector actors
- Define role of Government, Private Sector
- **Define** areas of engagement
- Define the Strategy Objectives,
  Pillars and Principles, Measuring
  Outcomes

#### Establish Mechanisms for Engagement, Decision Making

- Define who leads, coordinates, implements
- **Know** who are the actors
- Engage in a Public Private Dialogue
- Coordinate Development Assistance
- **Define** the Decision-Making Process

### Address Key Factors for a Successful Engagement

- Stakeholder Engagement and Partnership Building
- Policy and Regulatory Reforms
- Market Assessment and Investment Opportunities
- Infrastructure Development and Service Delivery
- Incentives and Support Mechanisms
- Capacity Building and Skills Development
- Monitoring and Evaluation
- Sustainability and Scale-up

#### **Presentation Outline:**

#### a. Introduction

b. The Progression pathway:

- 1. Delivering Strategy
- 2. Aligning Structures
- 3. Building understanding
- 4. Enabling Stakeholders
- 5. Fostering Relations
- 6. Nurturing Trust.





#### Introduction





#### Introduction

- Egypt has been historically characterized by having a pluralistic, fragmented healthcare system, with multiple payors, providers, and regulatory bodies, all of which were under the direct/indirect control of the Ministry of Health.
- As a result, the Egyptian healthcare system provided incomplete coverage, poor access to care, sub-optimal service quality, and high OOP rates.
- The Egyptian government is committed to the SDG agenda and achieving Universal Health Coverage through multiple reforms beginning with the implementation of the Universal Health Insurance System, and continuing to date, thus, the healthcare sector is witnessing a transitional phase with multiple parallel major reforms.



Achievements along the progression pathway





#### 1. Deliver strategy

- The Egyptian government is putting UHC and the human development agenda as one of its main priorities.
- Since 2018, the Egyptian healthcare sector has been experiencing significant legislative and structural reforms in several key areas:

Health financing reform through the establishment of UHIS and shifting from a fragmented pluralistic system to a single-payer model;

- Quality assurance and accreditation
- Purchaser-provider split
- Family-based coverage for all
- Output-based financing
- Private sector inclusion (service delivery, administration, supplementary and complementary insurance)

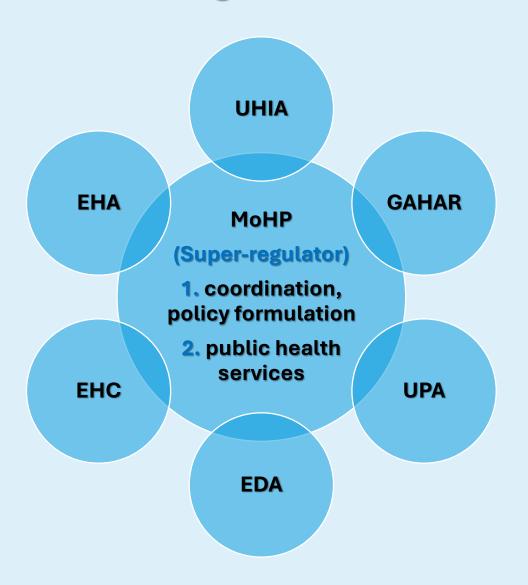
Regulation and procurement of health technologies

Regulation, licensing, and continuous professional development of healthcare practitioners

Enablement and regulation of PPPs in the establishment upgrade and management of public healthcare facilities



#### 2. Align structures





#### 3. Build understanding

#### **Healthcare service mapping**

- Identify gaps and needs:
- Public facility planning
- Investment opportunities for the private sector

Collecting feedback on private sector challenges and promoting collaborative planning for the future

- IFC collaboration to review and develop UHIA provider contracting framework
- Collaboration with the private insurance industry (IFE & FRA)



#### 4. Enable Stakeholders:

#### **Enabling service delivery through private providers**

- 1.UHIS
- 2. Waiting list elimination initiative

#### Leveling the playing field

- 1. Explicit benefit package & reimbursement rules
- 2.Unified fee schedule, developed using a combination of normative & actual costing practices, as well as benchmarking to ensure fair pricing
- 3. Unified referral & pre-authorization processes
- 4. Unified IT- ecosystem (Integration Solutions for providers who have HIS capabilities, Provider Portal, Complementary Solutions)
- **5. Availing UPA Procurement to contracted private providers**

Medical responsibility & liability legislation

Incentive package to promote private investments in the healthcare sector

Reform of legislations governing the licensing of healthcare facilities & legislation



#### 5. Foster relations:

Private sector & multi – stakeholder engagement in policy formation & decision making

- Costing and pricing (standing pricing committee)
- Coverage, reimbursement & financing policies (Insurance affairs committee)
- Establishment of PSE work group under the UHIS coordinating committee chaired by

the Prime Minister



#### 6. Nurture trust:

- Promoting transparency, accountability and evidence-based decision making through the utilization of HTA as a decision support tool.
- Raising awareness of all stakeholders through diversified campaigns & other engagement activities
- Collecting beneficiary feedback through satisfaction surveys.
- Reporting & publishing of UHIA's financial performance on a bi- annual basis
- Development of engagement portals & a fully digital beneficiary experience.
- Expanding UHIA's customer service outlet network.



## Thank you

